Generic Pharmaceuticals May 2009

Brocair Partners Industry Survey Series



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Sources for information within the report include: Capital IQ; U.S. Food and Drug Administration, Office of Generic Drugs; company filings with the SEC; and the GPha.

Please see page 20 for full disclaimer.



1. Market Overview

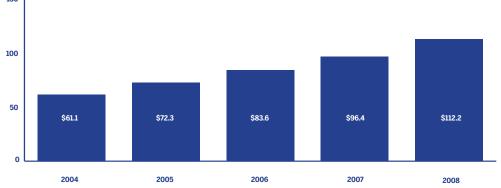
A generic drug is a bioequivalent to a brand name drug in dosage form, safety, strength, route of administration, performance characteristics, and intended use.

After Patents or other periods of exclusivity expire, companies can apply to the FDA to sell generic versions in the United States. However, the approval process for generic drugs differs from the approval process for new drugs.

To market a generic drug, drug companies must submit an abbreviated new drug application (ANDA) for approval.

The ANDA process does not require the drug sponsor to repeat clinical research on ingredients or dosage forms already approved by the FDA for safety and effectiveness.

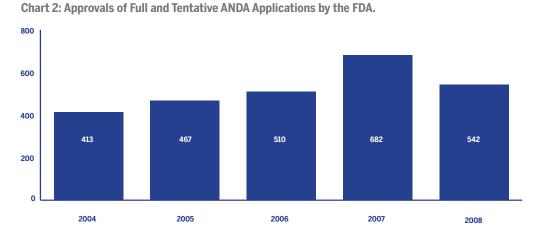
Chart 1: Global Generics Market Size (\$ bn)



The United States represents approximately 40% of the global generics market.

In the United States, nearly 35 "blockbuster drugs" are expected to lose exclusivity by 2012. Similar trends are expected in other major markets such as France, Germany, and the United Kingdom.







1. Market Overview (cont'd)

While a generic drug is equivalent to its branded counterpart, the generic version is usually sold for less than the branded price. As a result, generic medicines account for approximately 70% of all prescriptions dispensed in the United States, while only representing 20% of all dollars spent on prescriptions.

Chart 3: U.S. Pharmaceutical Sales (Market Share by Dollars)

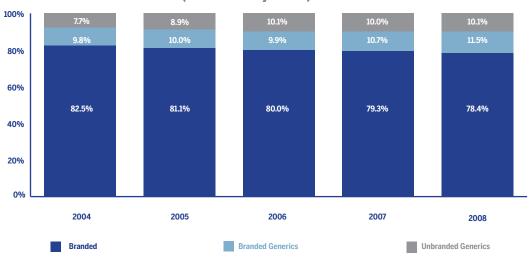
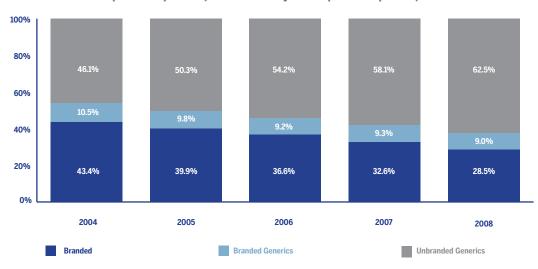


Chart 4: U.S. Prescriptions Dispensed (Market Share by Prescriptions Dispensed)





2. Generic Pharma**ceutical Competitive Matrix**

Table 1: Top-Ten Global Generic Drug Manufacturers - Individual Market Share

Company	2007 Global Market Share
Sandoz International (Novartis) Germany	7.4%
TEVA Pharmaceutical Industries, Ltd. Israel	6.6%
Mylan Laboratories, Inc. United States	4.8%
ratiopharm GmbH Germany	2.6%
Apotex, Inc. Canada	2.4%
Greenstone Ltd. (Pfizer) United States	2.0%
Winthrop Pharmaceuticals Ltd. (Sanofi-Aventis) United Kingdom	1.8%
Watson Pharmaceuticals, Inc. United States	1.4%
Bayer AG Germany	1.4%
Stada-Arzneimittle AG Germany	1.3%

Table 2: Top-Ten Global Generic Drug Manufacturers - Primary Indications

Companies	Allergy & Respiratory	Analgesic & NSAID	Anesthesia	Anti- Infectives	Cancer	Cardio	CNS	Gastro- Intestinal	Hormone
Sandoz International (Novartis)									
TEVA Pharma. Industries, Ltd.									
Mylan Laboratories, Inc.									
ratiopharm GmbH									
Apotex, Inc.									
Greenstone Ltd. (Pfizer)									
Winthrop Pharma. Ltd. (Sanofi)									
Watson Pharmaceuticals, Inc.									
Bayer AG									
Stada-Arzneimittel AG									



2. Generic Pharma**ceutical Competitive** Matrix (cont'd)

Table 3: Key United States Generic Pharmaceutical Industry Participants - Primary Indications

Companies	Allergy & Respiratory	Analgesic & NSAID	Anesthesia	Anti- Infectives	Cancer	Cardio	CNS	Gastro- Intestinal	Hormone
Akorn, Inc.									
Amneal Pharmaceuticals, L.L.C.									
Anchen Pharmaceuiticals, Inc.									
Barr Laboratories, Inc.									
Bedford Laboratories									
Bioniche Pharma Group									
Caraco Pharma. Laboratories, Ltd.									
CorePharma, LLC									
Endo Pharma. Holdings, Inc.									
Forest Laboratories, Inc.									
GeneraMedix, Inc.									
Heritage Pharmaceuticals, Inc.									
Hi-Tech Pharmacal Co., Inc.									
Hospira, Inc.									
Impax Laboratories, Inc.									
KVK Tech, Inc.									
KV Pharmaceutical Co.									
Lannett Co., Inc.									
Nostrum Pharmaceuticals, LLC									
Par Pharmaceuticals, Inc.									
Perrigo Company									
Prasco, LLC									
Qualitest Pharmaceuticals, Inc.									
Roxane Laboratories, Inc.									
Synovics Pharmaceuticals, Inc.									
Three Rivers Pharmaceuticals, LLC									
Time-Cap Labs, Inc.									
Zydus Pharmaceuticals, Inc.									



2. Generic Pharma**ceutical Competitive** Matrix (cont'd)

Table 4: Key Ex-United States Generic Pharmaceutical Industry Participants - Primary Indications

Companies	Allergy & Respiratory	Analgesic & NSAID	Anesthesia	Anti- Infectives	Cancer	Cardio	CNS	Gastro- Intestinal	Hormone
Actavis Group (Iceland)									
Adcock Ingram Holdings (S. Africa)									
Ascent Pharma. Ltd. (Australia)									
Aspen Pharma. Holdings (S. Africa)									
Aurobindo Pharma Ltd. (India)									
Cipla Medpro SA (South Africa)									
Dragon Pharma., Inc. (Canada)									
Dr. Reddy's Labs. Ltd. (India)									
EastPharma Ltd. (Turkey)									
Hikma Pharmaceuticals plc (U.K.)									
Jordanian Pharma. Mfc. Co. (Jordan)									
Lupin Ltd. (India)									
PLIVA Pharma., Inc. (Croatia)									
Ranbaxy Laboratories Ltd. (India)									
Sanitas AB (Lithuania)									
Simcere Pharma. Group (China)									
Sun Pharma. Industries Ltd. (India)									
Taro Pharma. Industries Ltd. (Israel)									
Torrent Pharmaceuticals Ltd. (India)									
Wockhardt Ltd. (India)									
Zentiva N.V. (Netherlands)									



Profiles include public companies that are sub-\$1bn in Market Capitalization

ompany & Description	Key Financial Data	1					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
Androck ingram	Sales	NA	\$522.4	\$493.8	\$418.4	\$416.1	\$416.1
Adding value to life	Sales growth	NA	NA	-5.5%	-15.3%	-0.5%	NA
	EBITDA	NA	\$181.0	\$165.0	\$149.6	\$127.6	\$127.6
Location: South Africa	EBITDA Margin	NA	34.7%	33.4%	35.8%	30.7%	30.7%
 Adcock Ingram Holdings offers prescription, generic, and OTC products. 	Market Cap	\$847.7					
Its product portfolio includes medicines in various categories, includ-	Enterprise Value	\$855.6					
g cardiovascular; central nervous system; dermatology; diabetes; ar, nose, and eye preparations; feminine health; and analgesics, as	FYE: September 3	30th					
ear, nose, and eye preparations; feminine health; and analgesics, as well as a variety of OTC products.	LTM: September	30, 2008					
On April 9, 2009, Adcock Ingram submitted a \$236.4 million buy-out bid for rival Cipla Medpro SA.							
	\$ in millions	20044	2005∆	20064	20074	20084	ITM
	\$ in millions Sales	2004A \$50.7	2005A \$44.5	2006A \$71.3	2007A \$52.9	2008A \$93.6	LTM \$93.6
MI come	Sales	2004A \$50.7	2005A \$44.5 -12.3%	2006A \$71.3 60.2%	2007A \$52.9 -25.8%	2008A \$93.6 77.0%	LTM \$93.6 NA
M korn		\$50.7	\$44.5	\$71.3	\$52.9 -25.8%	\$93.6	\$93.6
Akorn	Sales Sales growth	\$50.7 NA	\$44.5 -12.3%	\$71.3 60.2%	\$52.9	\$93.6 77.0%	\$93.6 NA
	Sales Sales growth EBITDA	\$50.7 NA \$5.7	\$44.5 -12.3% (\$3.4)	\$71.3 60.2% (\$1.6)	\$52.9 -25.8% (\$15.3)	\$93.6 77.0% (\$2.6)	\$93.6 NA (\$2.6)
Location: United States	Sales Sales growth EBITDA EBITDA Margin	\$50.7 NA \$5.7 11.3%	\$44.5 -12.3% (\$3.4)	\$71.3 60.2% (\$1.6)	\$52.9 -25.8% (\$15.3)	\$93.6 77.0% (\$2.6)	\$93.6 NA (\$2.6)
Location: United States	Sales Sales growth EBITDA EBITDA Margin Market Cap	\$50.7 NA \$5.7 11.3% \$78.5 \$82.8	\$44.5 -12.3% (\$3.4)	\$71.3 60.2% (\$1.6)	\$52.9 -25.8% (\$15.3)	\$93.6 77.0% (\$2.6)	\$93.6 NA (\$2.6)
Location: United States • Founded in 1971, Akorn manufactures and markets diagnostic and	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value	\$50.7 NA \$5.7 11.3% \$78.5 \$82.8	\$44.5 -12.3% (\$3.4)	\$71.3 60.2% (\$1.6)	\$52.9 -25.8% (\$15.3)	\$93.6 77.0% (\$2.6)	\$93.6 NA (\$2.6)
Location: United States Founded in 1971, Akorn manufactures and markets diagnostic and therapeutic pharmaceuticals in areas, such as ophthalmology, rheu-	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value FYE: December 3:	\$50.7 NA \$5.7 11.3% \$78.5 \$82.8	\$44.5 -12.3% (\$3.4)	\$71.3 60.2% (\$1.6)	\$52.9 -25.8% (\$15.3)	\$93.6 77.0% (\$2.6)	\$93.6 NA (\$2.6)
Location: United States Founded in 1971, Akorn manufactures and markets diagnostic and therapeutic pharmaceuticals in areas, such as ophthalmology, rheumatology, anesthesia, and antidotes primarily in the United States. Akorn's therapeutic products comprise antibiotics, anti-infectives, steroids, steroid combinations, glaucoma medications, decongestants/	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value FYE: December 3:	\$50.7 NA \$5.7 11.3% \$78.5 \$82.8	\$44.5 -12.3% (\$3.4)	\$71.3 60.2% (\$1.6)	\$52.9 -25.8% (\$15.3)	\$93.6 77.0% (\$2.6)	\$93.6 NA (\$2.6)



ompany & Description	Key Financial Data) 					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	Sales	NA	NA	\$1.3	\$46.3	\$62.7	\$51.3
Account	Sales growth	NA	NA	NA	3376.7%	35.3%	NA
Wascent	EBITDA	(\$1.2)	(\$2.1)	(\$2.5)	\$4.1	\$8.1	\$6.8
FRANKALALIN	EBITDA Margin	NA	NA	NA	8.9%	12.9%	13.2%
	Market Cap	\$31.3					
ocation: Australia	Enterprise Value	\$39.8					
Founded in 2003, Ascent Pharmahealth Limited engages in the devel-	FYE: June 30th						
opment, sale, and distribution of generic pharmaceuticals and other health related products in Australia.	LTM: December 3	1, 2008					
 Its principal generic prescription drugs include high cholesterol treatments, oral antibiotics, diabetes drugs, sleep disorder treatments, anti-depressants, cardiovascular medicines, and antibiotics. 							
 Ascent also provides over-the-counter products, including pain management, antihistamine, gastro-intestinal, anti-fungal, smoking cessation, lifestyle supplement, dermatology, musculoskeletal, urinary tract, and natural health products. 							
 Ascent Pharmanealth sells its products to Australian pharmacies, as well as markets its products directly to consumers and health profes- sionals. 							
well as markets its products directly to consumers and health profes-	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
well as markets its products directly to consumers and health profes-	\$ in millions Sales	2004A \$60.3	2005A \$64.1	2006A \$82.8	2007A \$117.0	2008A \$350.4	LTM \$477.9
well as markets its products directly to consumers and health profes-							
well as markets its products directly to consumers and health profes-	Sales	\$60.3	\$64.1	\$82.8	\$117.0	\$350.4	\$477.9
well as markets its products directly to consumers and health profes-	Sales Sales growth	\$60.3 NA	\$64.1 6.3%	\$82.8 29.1%	\$117.0 41.4%	\$350.4 199.4%	\$477.9 NA
well as markets its products directly to consumers and health profes-	Sales Sales growth EBITDA	\$60.3 NA \$1.10	\$64.1 6.3% (\$1.0)	\$82.8 29.1% (\$9.2)	\$117.0 41.4% \$27.5	\$350.4 199.4% \$43.2	\$477.9 NA \$53.3
well as markets its products directly to consumers and health professionals.	Sales Sales growth EBITDA EBITDA Margin	\$60.3 NA \$1.10 1.8%	\$64.1 6.3% (\$1.0)	\$82.8 29.1% (\$9.2)	\$117.0 41.4% \$27.5	\$350.4 199.4% \$43.2	\$477.9 NA \$53.3
well as markets its products directly to consumers and health professionals. CARACO FINANMACUITCAL LABORATORIES, LTD. Location: United States	Sales Sales growth EBITDA EBITDA Margin Market Cap	\$60.3 NA \$1.10 1.8% \$177.0	\$64.1 6.3% (\$1.0)	\$82.8 29.1% (\$9.2)	\$117.0 41.4% \$27.5	\$350.4 199.4% \$43.2	\$477.9 NA \$53.3
	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value	\$60.3 NA \$1.10 1.8% \$177.0 \$180.1	\$64.1 6.3% (\$1.0)	\$82.8 29.1% (\$9.2)	\$117.0 41.4% \$27.5	\$350.4 199.4% \$43.2	\$477.9 NA \$53.3
well as markets its products directly to consumers and health professionals. CARACO FINANMACUNICAL LABORATORIES, LTD. Location: United States Founded in 1984, Caraco engages in the development, manufacture, and marketing of generic, prescription, and over-the-counter pharma-	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value FYE: March 31st	\$60.3 NA \$1.10 1.8% \$177.0 \$180.1	\$64.1 6.3% (\$1.0)	\$82.8 29.1% (\$9.2)	\$117.0 41.4% \$27.5	\$350.4 199.4% \$43.2	\$477.9 NA \$53.3

Market Capitalization and Enterprise Value as of 5/11/2009



ompany & Description	Key Financial Data	1					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
C:-I	Sales	\$20.4	\$38.7	\$95.7	\$117.6	\$110.9	\$110.9
Cipla	Sales growth	NA	89.7%	147.3%	22.9%	-5.7%	NA
WE'LL MAKE IT BETTER	EBITDA	\$1.1	\$4.3	\$27.8	\$27.7	\$25.2	\$25.2
	EBITDA Margin	5.2%	11.0%	29.0%	23.5%	22.7%	22.7%
Location: South Africa	Market Cap	\$199.7					
• Founded in 2003, Cipla Medpro, together with its subsidiaries,	Enterprise Value	\$226.2					
manufactures, markets, and distributes various pharmaceuticals, over-the-counter medicines, and wellness and personal care products	FYE: December 31	lst					
in South Africa.	LTM: December 3	31, 2008					
The company offers various generics and over-the-counter products in the form of tablets, oral liquids, powders, and pharmaceutical external liquids for the anti-retroviral, cardiovascular, respiratory, psychiatric, and anti-inflammatory categories.							
The company was formerly known as Enaleni Pharmaceuticals Limited and changed its name to Cipla Medpro South Africa Limited in November 2008.							
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	\$ in millions Sales	2004A \$29.0	2005A \$35.1	2006A \$52.4	2007A \$85.8	2008A \$151.9	LTM \$151.9
dragon Pharmaceutical Inc							
dragon Pharmaceutical Inc.	Sales	\$29.0	\$35.1	\$52.4	\$85.8	\$151.9	\$151.9
dragon Pharmaceutical Inc.	Sales Sales growth	\$29.0 NA	\$35.1 20.8%	\$52.4 49.5%	\$85.8 63.7%	\$151.9 77.1%	\$151.9 NA
dragon Pharmaceutical Inc.	Sales Sales growth EBITDA	\$29.0 NA \$9.7	\$35.1 20.8% \$1.6	\$52.4 49.5% \$5.4	\$85.8 63.7% \$12.5	\$151.9 77.1% \$17.7	\$151.9 NA \$17.7
	Sales Sales growth EBITDA EBITDA Margin	\$29.0 NA \$9.7 33.4%	\$35.1 20.8% \$1.6	\$52.4 49.5% \$5.4	\$85.8 63.7% \$12.5	\$151.9 77.1% \$17.7	\$151.9 NA \$17.7
L ocation: Canada • Dragon Pharmaceutical manufactures and markets pharmaceutical	Sales Sales growth EBITDA EBITDA Margin Market Cap	\$29.0 NA \$9.7 33.4% \$49.0 \$93.0	\$35.1 20.8% \$1.6	\$52.4 49.5% \$5.4	\$85.8 63.7% \$12.5	\$151.9 77.1% \$17.7	\$151.9 NA \$17.7
Location: Canada	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value	\$29.0 NA \$9.7 33.4% \$49.0 \$93.0 lst	\$35.1 20.8% \$1.6	\$52.4 49.5% \$5.4	\$85.8 63.7% \$12.5	\$151.9 77.1% \$17.7	\$151.9 NA \$17.7
Location: Canada • Dragon Pharmaceutical manufactures and markets pharmaceutical	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value FYE: December 33	\$29.0 NA \$9.7 33.4% \$49.0 \$93.0 lst	\$35.1 20.8% \$1.6	\$52.4 49.5% \$5.4	\$85.8 63.7% \$12.5	\$151.9 77.1% \$17.7	\$151.9 NA \$17.7
Dragon Pharmaceutical manufactures and markets pharmaceutical products in the People's Republic of China and internationally. Its Pharma division produces generic drugs with a focus on cepha-	Sales Sales growth EBITDA EBITDA Margin Market Cap Enterprise Value FYE: December 33	\$29.0 NA \$9.7 33.4% \$49.0 \$93.0 lst	\$35.1 20.8% \$1.6	\$52.4 49.5% \$5.4	\$85.8 63.7% \$12.5	\$151.9 77.1% \$17.7	\$151.9 NA \$17.7





ompany & Description	Key Financial Data	1					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	Sales	NA	NA	\$26.4	\$212.8	NA	\$208.6
2)	Sales growth	NA	NA	NA	707.0%	NA	NA
EastPharma	EBITDA	NA	NA	(\$23.2)	\$20.2	NA	(\$16.6)
	EBITDA Margin	NA	NA	NA	9.5%	NA	NA
	Market Cap	\$253.7					
ocation: Turkey	Enterprise Value	\$399.9					
Founded in 1958, EastPharma engages in the manufacture and mar-	FYE: December 3	1st					
keting of branded and in-licensed generic pharmaceuticals, primarily in Turkey.	LTM: September	30, 2008					
EastPharma controls Deva, a leading Turkish generic pharmaceutical company and Turkish pharmaceutical manufacturer Saba.							
• EastPharma offers medication for indications associated with cardio- vascular, gastrointestinal, nervous and respiratory systems, in addition to products focused on the anti-infective and dermatology space.							
The company also operates a contract manufacturing division.							
- A	Sales	\$212.4	\$262.2	\$317.0	\$448.8	\$580.7	\$580.7
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	Sales growth	NA	23.5%	20.9%	41.6%	29.4%	NA
HIKMA	EBITDA	\$68.7	\$77.6	\$86.3	\$112.7	\$113.3	\$113.3
	EBITDA Margin	32.3%	29.6%	27.2%	25.1%	19.5%	19.5%
QUALITY	Market Cap	\$1,190.1	23.070	27.270	25.170	13.370	13.370
ocation: United Kingdom	Enterprise Value	\$1,373.9					
	FYE: December 3						
Founded in 1978, Hikma Pharmaceuticals engages in the development, manufacture, and marketing of a range of generic and in-licensed pharmaceutical products in solid, semi-solid, liquid, and injectable	LTM: December 3						
final dosage forms. Its Generic Pharmaceuticals segment sells 46 non-branded solid generics in 97 dosage strengths and forms for various indications, such as central nervous system, cardiovascular, anti-infective, and musculoskeletal therapeutic areas. This segment's customers primarily include pharmaceutical wholesalers and distributors, as well as retail chains.							
Hikma has operations primarily in the United States, Europe, the Middle East, and North Africa.							

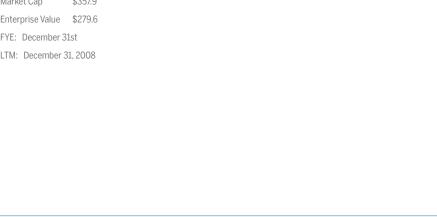


company & Description	Key Financial Dat	a					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
Hi Took	Sales	\$56.4	\$67.7	\$78.0	\$58.9	\$62.0	\$91.3
Hi-Tech	Sales growth	NA	20.1%	15.3%	-24.5%	5.3%	NA
PHARMACAL &	EBITDA	\$11.1	\$14.4	\$18.3	(\$2.6)	(\$4.4)	\$8.2
	EBITDA Margin	19.6%	21.3%	23.4%	NA	NA	9.0%
ocation: United States	Market Cap	\$88.2					
Founded in 1982, Hi-Tech Pharmacal Co. develops, manufactures, mar-	Enterprise Value	\$67.1					
kets, and sells generic, prescription, over-the-counter, and nutritional products in the United States.	FYE: April 30th						
The firm produces a range of products for various disease states, including asthma, bronchial disorders, dermatological disorders, allergies, neurological disorders, and other conditions.	LTM: January 31,	2009					
The company's generic pharmaceutical products include oral solutions and suspensions, topical creams and ointments, and nasal sprays.							
Its branded products line is comprised of Diabetic Tussin for coughs; DiabetiDerm, a dermatological and foot care product line; Multibetic, a multivitamin product; DiabetiSweet, a sugar substitute; and Zostrix for pain relief.							
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	Sales	\$112.6	\$112.4	\$135.3	\$273.8	\$210.1	\$210.1
∏ IMPAX™	Sales growth	NA	-0.2%	20.3%	102.4%	-23.3%	NA
LABORATORIES, INC.	EBITDA	\$11.5	\$6.8	\$7.8	\$94.7	\$21.4	\$21.4
	EBITDA Margin	10.2%	6.1%	5.8%	34.6%	10.2%	10.2%
ocation: United States	Market Cap	\$357.9					
Founded in 1993, Impax engages in the development and com-	Enterprise Value	\$279.6					
mercialization of bioequivalent and brand-name pharmaceuticals. Its Global Pharmaceuticals division develops, formulates, manufactures,	FYE: December 3	31st					
and sells controlled release and specialty generic pharmaceutical products.	LTM: December	31, 2008					
As of March, 2009, the company marketed 70 generic pharmaceuticals representing dosage variations of 24 different pharmaceutical							

• Impax Laboratories has alliance agreements with Teva Pharmaceutical Industries, Ltd.; Wyeth; Schering-Plough Corporation; and DAVA Pharmaceuticals, Inc.

compounds through its partners.

compounds through its Global Pharmaceuticals division, as well as 16 products representing dosage variations of 4 different pharmaceutical





Company & Description **Key Financial Data** \$ in millions 2004A 2005A 2006A 2007A 2008A LTM Sales NΑ \$18.6 \$22.8 \$29.7 NA NA Sales growth NA NA 22.9% 30.2% NA NA **EBITDA** NA NA NA NA NA NA **EBITDA Margin** NA NA NA NA NA NA Market Cap \$36.4 Location: Jordan Enterprise Value \$50.9 •Founded in 1979, Jordanian Pharmaceutical Manufacturing engages in the development, manufacture, and distribution of generic pharma-FYE: December 31st ceuticals in Jordan. LTM: December 31, 2007 • It offers approximately 100 prescriptions and over-the-counter products in a range of formulation and dosage strengths. • Key products focus on anti-bacterial, respiratory, central nervous system, and dermatology indications. • The company also develops and produces plant and herbal medical products from standardized medicinal plant extracts. \$ in millions 2004A 2005A 2006A 2007A 2008A LTM Sales \$283.9 \$304.7 \$367.6 \$443.6 \$601.9 \$636.4 Sales growth NA 7.3% 20.7% 20.7% 35.7% NA **EBITDA** \$83.3 \$64.2 \$84.6 \$108.1 \$179.0 \$185.4 **EBITDA Margin** 29.3% 21.1% 23.0% 24.4% 29.7% 29.1% Market Cap \$79.9 Enterprise Value \$213.8 **Location: United States** FYE: March 31st •Founded in 1942, K-V Pharmaceutical Company engages in the development, manufacture, acquisition, marketing, and sale of branded and LTM: June 30, 2008 generic/non-branded prescription pharmaceutical products. •The company offers its products in various dosage forms, including tablets, capsules, creams, liquids, and ointments and has a significant focus on female health. •The company also develops, manufactures, and markets raw material products for the pharmaceutical, nutritional, food, and personal care • K-V Pharmaceutical sells its products to physicians, wholesale drug distributors, retail drug store chains, independent pharmacies, and mail order firms through its direct sales force.



Company & Description	Key Financial Data	a					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
~	Sales	\$63.8	\$44.9	\$64.1	\$82.6	\$72.4	\$92.1
LANNETT"	Sales growth	NA	-29.6%	42.7%	28.9%	-12.3%	NA
	EBITDA	\$23.4	(\$0.5)	\$12.4	\$6.3	(\$0.2)	\$5.2
	EBITDA Margin	36.6%	NA	19.4%	7.6%	NA	5.7%
Location: United States	Market Cap	\$136.0					
Founded in 1942, Lannett develops, manufactures, markets, and	Enterprise Value	\$132.0					
distributes generic versions of pharmaceutical products in the United	FYE: June 30th						
States.	LTM: December:	31, 2008					
 Its product portfolio primarily includes Acetazolamide tablets for glau- coma; Baclofen tablets for muscle relaxation; Bethanechol Chloride tablets for urinary retention; and Caffeine with Codeine Phosphate capsules to treat migraine headache. 							
•The company also offers products for pain management, thyroid deficiency, hormone replacement, weight loss, epilepsy, and gout.							
It has supply and development agreements with Olive Healthcare of India; Orion Pharma of Finland; Azad Pharma AG of Switzerland; Unichem of India; Wintac Limited of India; and Pharmaseed in Israel.							
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	Sales	\$648.0	\$432.3	\$725.2	\$769.7	\$578.1	\$627.2
	Sales growth	NA	-33.3%	67.8%	6.1%	-24.9%	NA
PHARMACEUTICAL	EBITDA	\$108.40	\$24.4	\$30.9	\$78.3	\$16.4	\$41.20
	EBITDA Margin	16.7%	5.6%	4.3%	10.2%	2.8%	6.6%
Location: United States	Market Cap	\$403.5					
• Founded in 1978, Par Pharma develops, manufactures, and distributes	Enterprise Value	\$328.1					
generic and branded pharmaceuticals drugs in the United States.	FYE: December 3	31st					
 Its principal generic products include Metoprolol succinate ER, Fluti- casone, Meclizine Hydrochloride, Cabergoline, Sumatriptan succinate injection, Propranolol HCI ER, amoxicillin products, Methimazole, and Fluoxetine, among others. 	LTM: March 28, 2	2009					
• The company also markets branded products, including Megace ES for the treatment of anorexia, cachexia, or any unexplained significant weight loss in patients diagnosed with AIDS.							
• Par Pharma has a joint venture with Rhodes Technology and collaborative agreements with Intellipharmaceutics Corp, Cipla Limited, and Actavis Group.							



Company & Description	Key Financial Data	a					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
6 +1	Sales	\$17.0	\$21.6	\$61.8	\$142.2	\$154.7	\$154.7
(Santa)	Sales growth	NA	27.2%	186.0%	130.1%	8.8%	NA
	EBITDA	\$4.3	\$4.4	\$5.4	\$42.4	\$36.5	\$36.5
	EBITDA Margin	25.4%	20.4%	8.7%	29.8%	23.6%	23.6%
Location: Lithuania	Market Cap	\$79.6					
• Founded in 1922, Sanitas, together with its subsidiaries, engages in the manufacture, development, and sale of generic medicines.	Enterprise Value FYE: December 3						
• It offers products in various forms, including injection preparations, tablets, capsules, eye drops, galenic solutions, and ointments.	LTM: December						
• Sanitas has a broad portfolio in the generics sector with approximately 129 products on the market, in addition to over 30 products in the development pipeline and in registration.							
The company also provides contract manufacturing services to pharmaceutical companies.							
It sells its products primarily in Lithuania, Germany, Slovakia, Latvia, Poland, and Russia.							
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
Service Addresses	Sales	\$68.2	\$91.3	\$121.7	\$187.4	\$255.2	\$255.2
<i>先声药业</i>	Sales growth	NA	34.0%	33.3%	54.0%	36.2%	NA
ky Simcere	EBITDA	\$11.9	\$20.7	\$26.5	\$42.1	\$58.6	\$58.6
	EBITDA Margin	17.5%	22.6%	21.8%	22.5%	23.0%	23.0%
Location: China	Market Cap	\$518.4					
• Founded in 1995, Simcere engages in the manufacture and supply of	Enterprise Value	\$416.2					
branded generic pharmaceuticals in the People's Republic of China.	FYE: December 3	1st					
• The company also distributes prescription pharmaceuticals manufactured by independent third parties.	LTM: December	31, 2008					
 As of March 31, 2008, Simcere also had 12 product candidates in various stages of development, including treatments for cancer, cere- brovascular diseases, infections, rheumatoid arthritis, nasal allergies, and nausea and vomiting associated with chemotherapy. The company manufactures and sells 39 pharmaceutical products and distributes 3 additional pharmaceuticals under its brand names. 							



mpany & Description	Key Financial Data	1					
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
Synovics	Sales	\$0.1	\$0.0	\$10.5	\$23.5	\$26.0	\$28.5
Pharmaceuticals	Sales growth	NA	-91.7%	128305.4%	123.1%	10.6%	NA
	EBITDA	(\$0.8)	(\$1.9)	(\$3.5)	(\$9.7)	(\$1.9)	(\$1.5)
	EBITDA Margin	NA	NA	NA	NA	NA	NA
ocation: United States	Market Cap	\$7.2					
Founded in 1983, Synovics Pharmaceuticals engages in the	Enterprise Value	\$14.1					
development, manufacture, and commercialization of generic over- the-counter pharmaceutical products and generic prescription drug	FYE: October 31s	t					
products primarily in the United States.	LTM: January 31,	2009					
The company's OTC product categories include analgesics, cough, cold, antihistamines, asthma relief, and laxatives.							
The company packages and distributes its products to chain drug stores, wholesalers, and distributors in the United States.							
• Maneesh Pharmaceuticals Pvt., Ltd., owns roughly 5% of Synovics. In 2006, the company changed its name from Bionutrics to Synovics.							
	A						
	\$ in millions	2004A	2005A	2006A	2007A	2008A	LTM
	Sales	\$105.8	\$125.6	\$217.4	\$300.1	\$338.7	\$322.9
∷ torrent	Sales growth	NA DOLO	18.6%	73.2%	38.0%	12.9%	NA 0547
	EBITDA	\$21.2	\$17.0	\$24.5	\$37.9	\$52.9	\$54.7
	EBITDA Margin	20.0%	13.5%	11.3%	12.6%	15.6%	16.9%
	Market Cap	\$260.2					
ocation: India	Enterprise Value	NM					
Founded in 1959, Torrent Pharmaceuticals engages in the manufacture and sale of branded and unbranded generic pharmaceutical products.	FYE: March 31st	31 0000					
• The company focuses on the cardiovascular, gastrointestinal, central nervous system, anti-infective, pain management, and anti-diabetics areas. Torrent offers tablets, capsules, and parenterals.	LTM: December 3	31, 2008					
The company has collaboration agreements with AstraZeneca AB and Novartis Pharma AG.							
Torrent Pharmaceuticals has subsidiaries in the United States, Asia,							
Russia, South America, and Europe and also provides contract manufacturing services.							



in millions ales	2004A \$293.0	2005A	2006A	2007A				
	\$293.0			2007A	2008A	LTM		
	+	\$318.3	\$396.1	\$677.3	\$739.1	\$725.2		
iles growth	NA	8.6%	24.4%	71.0%	9.1%	NA		
BITDA	\$66.2	\$77.2	\$95.3	\$166.8	\$167.6	\$162.0		
BITDA Margin	22.6%	24.2%	24.1%	24.6%	22.7%	22.3%		
arket Cap	\$197.8							
terprise Value	NM							
FYE: December 31st								
M: March 31, 20	009							
3I aı at	TDA Margin rket Cap erprise Value :: December 3:	TDA \$66.2 TDA Margin 22.6% rket Cap \$197.8 erprise Value NM	TDA \$66.2 \$77.2 TDA Margin 22.6% 24.2% rket Cap \$197.8 erprise Value NM E: December 31st	TDA \$66.2 \$77.2 \$95.3 TDA Margin 22.6% 24.2% 24.1% rket Cap \$197.8 erprise Value NM E: December 31st	TDA \$66.2 \$77.2 \$95.3 \$166.8 TDA Margin 22.6% 24.2% 24.1% 24.6% rket Cap \$197.8 erprise Value NM :: December 31st	TDA \$66.2 \$77.2 \$95.3 \$166.8 \$167.6 TDA Margin 22.6% 24.2% 24.1% 24.6% 22.7% rket Cap \$197.8 erprise Value NM E: December 31st		



4. Comparable **Company Analysis**

					Net		E١	/*/Net Sa	les	Е	:V*/EBITC)A	Pi	rice/Earni	ng	F	Price/Sale	S
Company		High	Low		Cash/ (Debt)	EV*	'07	.08	LTM	'07	.08	LTM	'07	.08	LTM	'07	.08	LTM
Adcock Ingram Holdings (Pty) Limited	\$5.04	\$5.14	\$3.59	\$847.7	\$5.2	\$855.6	NM	2.1	2.1	NM	6.7	6.7	NM	8.9	11.1	MN	1.7	2.0
Akorn, Inc.	\$0.99	\$5.63	\$0.73	\$78.5	\$4.3	\$82.8	12.1	2.4	0.9	NM	NM	NM	NM	NM	NM	12.3	2.2	0.8
Ascent Pharma Ltd.	\$0.13	\$0.21	\$0.10	\$31.3	\$7.8	\$39.8	1.4	0.5	0.8	15.1	3.7	5.9	NM	5.6	6.8	1.3	0.4	0.6
Caraco Pharmaceutical Laboratories Ltd.	\$4.91	\$17.40	\$2.93	\$177.0	(\$34.0)	\$180.1	3.3	1.6	0.4	13.8	13.2	3.4	12.0	15.0	4.7	2.8	1.6	0.4
Cipla Medpro S.A. Ltd.	\$0.47	\$0.53	\$0.24	\$199.7	\$28.2	\$226.2	2.5	1.2	2.0	10.4	5.2	9.0	13.0	5.6	10.7	2.0	1.0	1.8
Dragon Pharrma., Inc.	\$0.73	\$1.16	\$0.30	\$49.0	\$44.1	\$93.0	0.9	0.6	0.6	6.2	4.9	5.3	17.6	5.9	7.1	0.5	0.3	0.3
EastPharma. Ltd.	\$3.75	\$8.00	\$1.45	\$253.7	\$133.7	\$399.9	2.9	1.3	1.9	31.1	NM	NM	NM	NM	NM	3.4	0.6	1.2
Hikma Pharma. plc	\$6.28	\$7.84	\$3.39	\$1,190.1	\$171.7	\$1,373.9	3.7	1.9	2.4	14.8	9.8	12.1	25.4	16.8	20.7	3.5	1.7	2.0
Hi Tech Pharma Co., Inc.	\$8.40	\$12.46	\$3.46	\$88.2	(\$21.0)	\$67.1	2.0	1.4	0.7	NM	NM	8.2	NM	NM	19.1	2.6	1.6	1.0
Impax Labs, Inc.	\$6.09	\$9.00	\$2.60	\$357.9	(\$78.3)	\$279.6	2.5	1.1	1.3	7.1	10.8	11.6	5.2	19.2	17.6	2.4	1.6	1.6
Jordanian Pharmaceutical Manufacturing Co. PLC	\$1.82	\$3.36	\$1.69	\$36.4	\$14.5	\$50.9	NM	1.8	1.7	NM	NM	NM	NM	15.7	15.7	NM	1.3	1.2
KV Pharmaceutical Co.	\$1.63	\$26.61	\$0.40	\$79.9	\$133.9	\$213.8	2.8	2.1	0.3	11.6	7.0	1.2	21.0	14.0	0.9	2.8	2.1	0.1
Lannett Co., Inc.	\$5.70	\$5.96	\$1.50	\$136.0	(\$4.1)	\$132.0	1.8	1.3	1.4	24.0	18.7	25.3	NM	NM	109.6	1.8	1.3	1.5
Par Pharmaceutical Companies, Inc.	\$11.84	\$19.10	\$7.80	\$403.5	(\$75.4)	\$328.1	0.9	0.6	0.5	9.3	22.8	8.0	16.6	NM	NM	1.1	0.8	0.6
Sanitas AB	\$2.56	\$13.66	\$2.38	\$79.6	\$137.3	\$212.3	3.7	1.6	1.4	11.3	6.1	5.2	24.9	NM	NM	2.8	0.7	0.5
Simcere Pharma Grp	\$8.17	\$15.88	\$4.41	\$518.4	(\$109.3)	\$416.2	3.8	1.4	1.6	17.0	6.0	7.1	19.7	8.7	9.9	4.6	1.8	2.0
Synovics Pharma, Inc.	\$0.24	\$1.01	\$0.12	\$7.2	\$6.1	\$14.1	1.8	0.7	0.5	NM	NM	NM	NM	NM	NM	1.0	0.4	0.3
Torrent Pharma Ltd.	\$3.08	\$4.26	\$2.28	\$260.2	NA	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM
Wockhardt Ltd.	\$1.81	\$6.57	\$1.37	\$197.8	NA	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM

High	12.1x	2.4x	2.4x	31.1x	22.8x	25.3x	25.4x	19.2x	109.6x	12.3x	2.2x	2.0x
Median	2.5	1.4	1.3	12.7	6.9	7.1	17.6	11.4	10.9	2.6	1.3	1.0
Mean	3.1	1.4	1.2	14.3	9.6	8.4	17.3	11.5	19.5	3.0	1.2	1.1
Low	0.9	0.5	0.3	6.2	3.7	1.2	5.2	5.6	0.9	0.5	0.3	0.1

^{*}Enterprise Value (EV) = Market Capitalization - cash & equivalents + debt + minority interest + preferred shares





5. Comparable Transaction Analysis

Consolidation has been a force within the industry and can be linked with two key factors:

- The need to expand the breadth and depth of products offered, and
- The increasing competition within the various product categories.

Closing Date	Target	Buyer	Transaction Description	Total Trans. Value (\$m)	Enterprise Value (\$m)	EV/ Revenues	EV/ EBITDA
2/25/2009	Zentiva N.V.	Sanofi-Aventis	Zentiva develops, manufactures and markets branded generic pharmaceutical products. Sanofi acquired 75.12% in this transaction and as of 3/12/2009 owns 96.8% of Zentiva.	2,056.1	2,531.7	3.1x	11.8x
12/23/2008	Barr Pharmaceuticals, Inc. (Generics Division)	Teva Pharmaceutical Industries Ltd.	Barr Pharmaceuticals, develops generic and proprietary pharmaceuticals. Barr sold its generic product portfolio.	9,467.4	8,920.4	3.4x	13.2x
11/07/2008	Ranbaxy Laboratories Ltd.	Daiichi Sankyo Company, Limited	Ranbaxy offers formulations, APIs and intermediates, generics, drug discovery, and consumer health care products. In the transaction Daiichi acquired a 34.81% stake. As of November 7 2008, Daiichi Sankyo holds 63.92% of Ranbaxy.	2,243.9	7,327.5	4.4x	29.5x
9/04/2008	Ranbaxy Laboratories Ltd.	Daiichi Sankyo Company, Limited	Daiichi acquired 24.79% of Ranbaxy.	1,588.3	7,283.2	4.4x	29.5x
7/22/2008	Bentley Pharmaceuticals, Inc.	Teva Pharmaceutical Industries Ltd.	Bentley markets generic and branded pharmaceutical products, active pharmaceutical ingredients, and drug delivery technologies globally. It offers products in four therapeutic areas: cardiovascular, gastrointestinal, central nervous system, and infectious diseases.	373.6	339.2	2.5x	17.0x
3/01/2008	Co-pharma Limited	Strides Arcolab Ltd.	Co-pharma manufactures and distributes generic medicines, over-the-counter medicines, and consumer healthcare products in the United Kingdom. Strides Arcolab purchased a 51% stake in Co-pharma.	4.7	9.1	0.4x	NA
2/08/2008	LaborMed Pharma S.A.	Advent International Corporation	LaborMed Pharma develops generic pharmaceutical products for cardiovascular diseases. The company also provides an oral anti-diabetics product for patients with type 2 diabetes mellitus.	178.5	178.5	4.4x	NA
12/28/2007	Midlothian Laboratories, LLC	Hi Tech Pharmacal Co., Inc.	Midlothian Laboratories, LLC, provides generic pharmaceutical products in the United States. The company also offers prescription vitamins, cough/cold products, and analgesics.	6.0	6.0	1.1x	NA
12/27/2007	Arab Pharmaceutical Manufacturing Co., Ltd.	Hikma Pharmaceuticals plc	Arab Pharmaceutical Manufacturing offers pharmaceutical products in Jordon. The firm offers anticholinergic, antipsychotic, anaesthetic, and anticonvalsant generic drugs .	163.6	155.9	3.8x	NA
10/24/2007	Morton Grove Pharmaceuticals, Inc.	Wockhardt Ltd.	Morton Grove offers prescription ANDA drugs, prescription non-ANDA drugs, and OTC ANDA products.	38.0	38.0	0.7x	NA



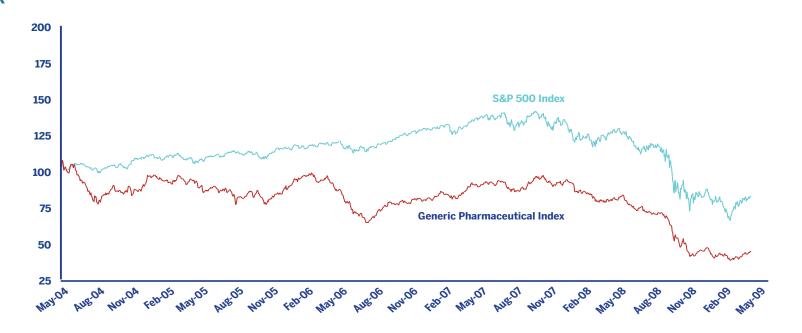
5. Comparable Transaction Analysis (cont'd)

Closing Date	Target	Buyer	Transaction Description	Total Trans. Value (\$m)	Enterprise Value (\$m)	EV/ Revenues	EV/ EBITDA
10/02/2007	Merck Generics Holding GmbH	Mylan, Inc.	Merck Generics engages in generic drugs production principally for respiratory and allergy treatments.	6,625.7	6,625.7	2.7x	14.6
5/08/2007	Be-Tabs Pharmaceuticals (Pty) Ltd.	Ranbaxy Laboratories Ltd.	Be-Tabs Pharmaceuticals manufactures generic pharmaceuticals in Africa. It manufactures and markets penicillin formulations, as well as a portfolio of ethical and over-the-counter solid-oral and liquid formulations.	70.0	70.0	2.3x	7.7x
11/03/2006	Andrx Corp.	Watson Pharmaceuticals, Inc.	Andrx Corporation develops generic versions of selected controlled-release pharmaceuticals, oral contraceptives, and generic versions of immediate-release products.	1,882.8	1,600.7	1.5x	13.6x
10/24/2006	Pliva Pharmaceuticals, Inc.	Barr Pharmaceuticals, Inc.	Pliva Pharmaceuticals engages in the development of generic and proprietary pharmaceuticals, and active pharmaceutical ingredients.	2,738.0	2,524.7	2.3x	11.5x
6/08/2006	Terapia S.A.	Ranbaxy Laboratories Ltd.	Terapia develops generic pharmaceutical products in Romania. The company offers products in various therapeutic areas, which include but are not limited to metabolic system, blood and blood forming organs, cardiovascular system, anti infective, and central nervous system.	324.0	335.1	4.2x	12.0x
5/19/2006	Laboratorios Litaphar S.A.	Reddy Pharma Iberia S.A.	Laboratorios Litaphar develops generic medicines and pharmaceutical products in the cardiovascular, gastrointestinal, and anti-infective therapeutic areas.	4.5	4.5	3.5x	NA
3/03/2006	Betaphar Arzneimittel GmbH	Dr. Reddy's Laboratories Ltd.	Betapharm Arzneimittel manufactures and distributes generic medicines. Its medicines cover various illnesses from common cold to cardiovascular diseases.	571.7	571.7	2.9x	NA

High	4.4x	29.5x
Median	2.9	13.4
Mean	2.8	16.1
Low	0.4	7.7



6. Generic **Pharmaceutical Index**



The chart below shows the Brocair synthetic index comprised of 19 profiled public companies. The index is market cap weighted and normalized to a base figure of 100.



7. Disclaimer

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Sources for the report include: Company filings; Capital IQ; U.S. Food and Drug Administration, Office of Generic Drugs; and the GPha.



8. Contact Information

Brocair Partners LLC, based in New York, was formed in 2004 to provide mergers & acquisitions advisory services, equity and debt placement services, and strategic advice to middle-market public and private healthcare companies. Brocair Partners has advised a range of public and private companies across healthcare segments that include pharmaceuticals, medical devices, nutrition and pharmacosmetics, healthcare business services and information technology, and pharmaceutical ingredients and intermediates, both in the United States and abroad. Brocair Partners is the exclusive healthcare sector member firm covering the United States within Mergers Alliance.

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